

oquendo

Press Release

Anima Alternative and Oquendo Capital support Mr. Matteo Moretti in the acquisition of the entire interest in Lumson S.p.A. held by FSI SGR S.p.A.

Milano, 30 November 2022

Anima Alternative and Oquendo Capital have jointly arranged and subscribed long term notes (the "**Notes**") issued by a vehicle owned by the Moretti family for the purposes of funding the acquisition of the entire interest in Lumson S.p.A. ("**Lumson**") held by FSI SGR S.p.A., on behalf of the fund "FSI I".

Lumson is a leading company in Europe in the design, development, production and decoration of primary packaging systems for the cosmetic and make-up market. The Capergnanica-based company has exceeded 130 million euros in turnover, with a sustained margin that reflects the strong positioning in the skincare segment and the high qualitative and technological content of its products, sold all over the world to the most important groups in the cosmetic industry.

The investment alongside Mr. Moretti represents the ninth investment of the first private capital fund of Anima Alternative and contributes to the successful deployment of its strategy to support Italian entrepreneurs and small and medium-sized enterprises in their development with customized long-term hybrid instruments.

For Oquendo, the deal marks a substantial landmark in its international development, as it is the first investment in Italy of Oquendo IV, its fourth-generation fund dedicated to providing flexible capital solutions to Southern European mid-market companies in the context of growth or shareholder reorganizations.

"Anima Alternative and Oquendo provided us in a timely manner with a highly flexible financial solution to support our willingness to increase up to 100% our ownership in Lumson and to implement our future plans for the Lumson group" declares Mr. Matteo Moretti.

"We have been impressed by the brilliant results reached by Lumson group thanks to its capacity to innovate in a growing industry", Philippe Minard of Anima Alternative "and we are very happy to have the opportunity to contribute to its next stage of growth under the leadership of Matteo Moretti".

"Lumson is the typical example of the family-owned businesses we aim to support. We are very excited to partner alongside Mr. Moretti and his executive team in their growth plans" said Alfonso Erhardt, Founding Partner of Oquendo Capital.





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The internal team of Lumson, led by the Chairman Matteo Moretti and assisted by the director Francesco dell'Elmo, followed the financial aspects of the transaction, while Chiomenti acted as legal advisor to the Moretti family.

Anima Alternative and Oquendo Capital have been assisted by Studio Legale associato ad Ashurst LLP.

ANIMA

ANIMA is the largest independent asset management group in Italy, with total assets under management of ca. €178 billion (as of October 31st, 2022) and more than one million customers. ANIMA results from a process of aggregation of several companies, with different and complementary specializations, and today can count on more than 300 professionals, in Italy and abroad. It creates and manages forward looking, flexible investment solutions built around the specific needs of clients, whether institutional investors (insurance and financial groups, pension funds), companies or individuals.

The parent company ANIMA Holding is a public company listed on the Milan Stock Exchange since 2014. In 2020 the group has enlarged through the creation of Anima Alternative Sgr a company focused on private market investment and controlled by Anima Holding.

OQUENDO CAPITAL

Oquendo Capital is a private credit manager offering flexible debt and capital solutions to small and middle-sized companies in Southern Europe. Since 2008, when it pioneered private debt investing in Spain, the firm and its partners have supported more than 80 companies with more than €1Bn across its senior and junior debt programs. As of November 2022, Oquendo managed c.1,1Bn of commitments from its Madrid and Paris offices.

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